

SynergEyes is advancing innovations in contact lenses that transform how patients see their world. The foundation of the company is hybrid lens technology and in 2021 SynergEyes has launched the World's first precision hybrid lens completely personalized to the patient's unique ocular anatomy. Since 2001, SynergEyes has helped doctors and patients achieve better vision using our high-quality products.

SynergEyes is seeking to fill two Regional Account Manager (RAM) roles in early 2022. These territories are designated as **Northern California** and the **Denver/Salt Lake City** region. In the RAM role, the associate will be responsible for attaining individual sales targets by driving adoption and usage of SynergEyes contact lenses among eye care professionals. In addition, they will be influencing decision makers to change fitting habits and manage time and company resources to achieve sales goals. Sales and contact lens experience are preferred.

**Essential and Non-Essential Responsibilities:**

- Meet and exceed sales targets for assigned territory.
- Demonstrate strong territory management skills to maximize sales impact with assigned accounts. The role will require in-person and remote sales calls. Overnight travel by car and/or plane will be required.
- Provide superior customer service and support to eye care professionals for the positioning and fitting of SynergEyes contact lenses.
- Confidently execute company-driven selling strategies to advance business within assigned geography.
- Complete administrative duties in a timely manner such as CRM entries, expense reports, and various other activities by their assigned due dates.
- Demonstrate and communicate understanding of SynergEyes products, contact lenses, the contact lens market, and competitive products.
- Ability to analyze sales reports, create business plans, and make strategic business decisions to grow business.
- Identify targets and develop growth plans with each account and track their performance.
- Willingness to work in a team environment, and strategically collaborate with Consultation and Customer Care departments to maximize sales potential.

**Education and Experience Requirements:**

- Bachelor's degree preferred
- 3+ years sales experience in eye care industry or related medical/technical healthcare
- NCLE certification preferred, but not required
- Contact lens experience preferred, but not required

**Benefits:**

- Medical, Dental, Vision, Life Insurance and 401(K) plan
- Flexible Time Off
- 10 Paid Company Holidays per year
- Monthly Commission
- Monthly Car Allowance

If you are looking to join the SynergEyes team, please submit your resume!

SynergEyes is an Equal Opportunity Employer and does not discriminate against applicants or employees because of race, color, religion, national origin, sex, age, citizenship status, various ability status, genetic information, sexual orientation, or gender identity or expression of an otherwise qualified individual, or membership in any other class protected by applicable law.